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 Incorporated in 2014

## Capabilities Statement

Unique Entity ID: W3AZVV2CAC75      CAGE Code: 9QZN7      Bidder/Supplier ID: BID0104923

### NAICS:

- 541611 Administrative Management and General Management Consulting Services
- 541690 Other Scientific and Technical Consulting Services
- 541990 All Other Scientific & Technical Consulting

- PSC: B546 - Special Studies/Analysis -Security (Physical/Personal)
- PSC: R-499 - Support Professional: Other
- SIC: 8748 - Business Consulting Services: Physical Security Consulting
- NIGP: 91893 - Security/Safety Consulting
- UNSPSC: 8010000 - MGMT Business Prof & Admin Services- Project Management- Project Monitoring and /80101606 Evaluation

### Executive Summary

Next Step Solutions, Inc.'s was incorporated in 2014, and its principal has over 30 years security management experience including 15 years in military security and 15 years in corporate security, Our mission is to act as third-party objective auditors providing management consultation and written evaluation of the entire physical security program to ensure its goals match the company expectations. Next Step Solutions goal is to evaluate security functions, including operating plans, policies, training, and emergency plans, and provide a written report to management.

### Core Competencies

- Conduct Security Risk Assessments to highlight weaknesses in the Security program
- Evaluate entire physical security program
- Writing policies and procedures and streamline processes
- Provide written executive reports

### Corporate Experience & Differentiators

- Certified Protection Professional- CPP (9 Years)
- Veteran Owned- 32 years of military Experience (enlisted and officer) including 6 years as commander of a Security Forces Squadron.

### Certifications

- Veteran Owned Small Business Certification-VOSB

### Clients & Customers- Past Performance

- Los Angeles County of Education (LACOE)      2020-Present
  - Performing security risk assessments
  - Monitoring and Evaluating security team
  - Writing security policies and procedures
  - Developing RFPs for security contracts
  - Serving as the "On Call" Security Consultant
- Portofino Cove Homeowner Association      2015- Present
  - Performing Security Risk Assessments for HOA's
  - Writing HOA security guard contracts
  - Developing HOA security policy and procedures
  - Developing RFPs for HOA security related processes (security cameras and lighting)